

Job opening

November 11, 2024



AXF Energy is a young company based in Düsseldorf. Our team already consists of exceptional professionals with knowledge in biochemistry, computer science and automation.

Our goal? To convert CO₂ emissions from industrial plants that would otherwise be released into the atmosphere into bioethanol and biomethane. This not only reduces CO₂ emissions, but also creates a viable and environmentally friendly fuel alternative that does not require large agricultural areas.

We are currently looking for a

Spanish-speaking Sales Manager (m/f/d)

in a **full-time position** for our office in Düsseldorf, Schinkelstr. 38-40.

Responsibilities

In close cooperation with the management, you will be responsible for addressing key customers (industrial companies, state organizations, investors in green technologies), primarily in Spanish-speaking markets such as Spain itself or Mexico, but also in English-speaking countries and in D-A-CH.

You will also conduct customer meetings and presentations on site and virtually (up to 2-3 business trips/month). You will also represent our company and our technology at events.

What we offer

- A motivating salary that reflects your performance
- 30 days of vacation
- The opportunity to fill an important position in our young company and grow with it
- Experience working in a forward-looking but young biotechnology company and actively contribute to solving the climate problem.
- Modern equipment to ensure an optimal working environment
- Option of home office one day a week
- Flexible working hours

Stellenausschreibung: Spanish-speaking Sales Manager (m/f/d)

What we expect

- Strong communication skills and an ability to approach people
- The ability to try out your list of people you would like to reach, especially by phone, on a daily basis and on your own initiative
- Good IT skills that go beyond the usual Microsoft Office products
- Very good knowledge of Spanish and English is mandatory, as well as good knowledge of German; good additional language skills are an advantage.
- Strong team spirit and the ability to work together towards a common goal
- Willingness to travel for personal customer appointments

We would like to get to know you!

Have we convinced you? If so, please send your application documents to: hr@axf-energy.com